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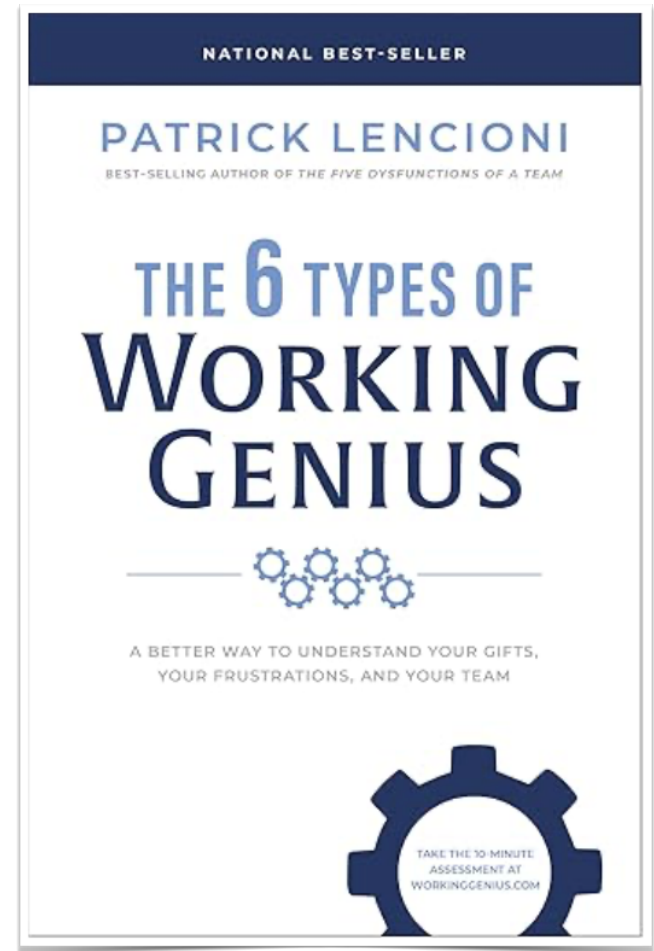
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COURSE FOR
PROFESSIONALS)

**WIDGET by Patrick Lencioni
and the Table Group**

The 6 Types of Working Genuis

Patrick Lencioni

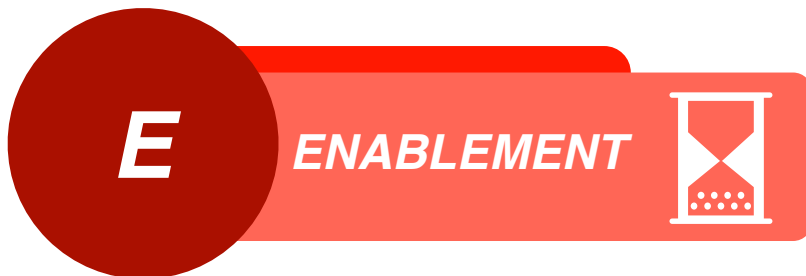
“The 6 Types of Working Genuis”



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The 6 Working Genius Areas: WIDGET



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The 6 Working Genius Areas: WIDGET

Wonder

the natural gift of pondering the possibility of **greater potential and opportunity** in a given situation.



What are the best outcomes by doing this?

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The 6 Working Genius Areas: WIDGET

Invention

the natural gift of **creating original and novel ideas** and solutions.



The Ideator and Innovator

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The 6 Working Genius Areas: WIDGET

Discernment

the natural gift of intuitively and instinctively evaluating ideas and situations.



Is this idea or path good or bad?



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The 6 Working Genius Areas: WIDGET

Galvanizing

the natural gift of rallying, inspiring
and **organizing**
others to take action.



Getting the team focused and energized.

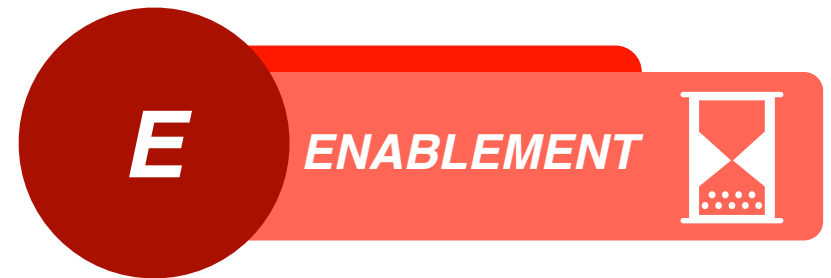


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The 6 Working Genius Areas: WIDGET

Enablement

the natural gift of providing
encouragement and
assistance for an idea or project.



The “hugger” & sets teams up for success



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The 6 Working Genius Areas: WIDGET

Tenacity

the natural gift of **pushing projects or tasks to completion** to achieve results.



Gets things done TO COMPLETION.



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Scott Kinder's Areas of Working Genius

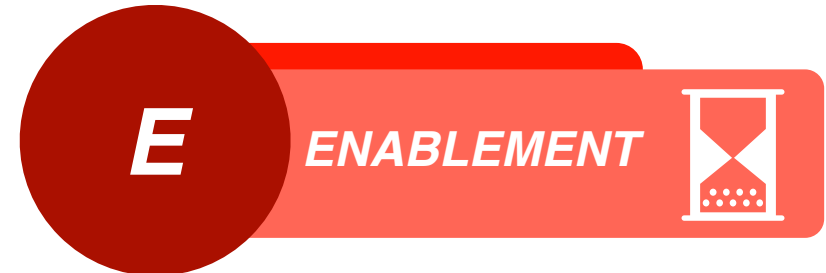
Areas of
working
Genius



Areas of
working
Competency



Areas of
working
Frustration



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WIDGET and Projects

Working Genius and Projects

Working Genius breaks projects down to three phases:

Ideation

Activation

Implementation

Ideation



Activation



Implementation



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Ideation

Identifying needs and proposing solutions to problems.

Innovation is mostly connected with the Ideation stage of projects.



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Activation

Evaluating the merits of ideas and solutions proposed and then rallying people around those which are most valid.

According to the Table Group:

“Most organizations aren’t even aware this stage exists.”

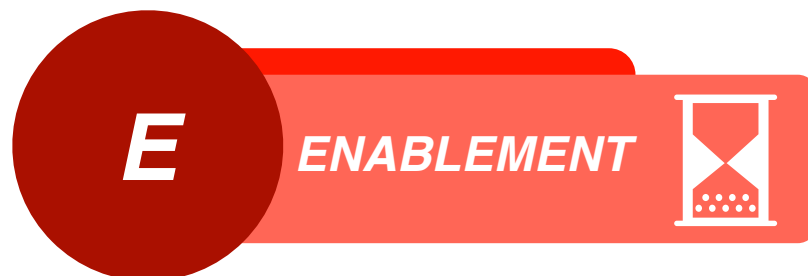


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Implementation

Getting things done.

Pushing projects through successful completion.



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Key Points: WIDGET



Everyone has an area of working GENIUS, COMPETENCY and FRUSTRATION

Know your areas of **GENIUS**

Get out of your **FRUSTRATION** areas when you can